



Employer of Record

For Staffing Suppliers

Yurcor Employer of Record is a third-party consultant payrolling service that helps staffing suppliers increase revenue, reduce costs, reduce 1099 compliance issues, and improve recruiting and retention.

Get Business You Wouldn't Get Otherwise

Many of your clients engage 1099 consultants directly. By offering consultant payrolling, you can increase revenues by reducing your client's 1099 compliance risk. Yurcor's Employer of Record service includes online time and expense processing which helps you differentiate your business from the competition. By using Yurcor you can increase billings without increasing overhead.

Reduce Costs to Be More Competitive

If you already offer consultant payrolling, you probably hear clients complain about the cost. Yurcor can offer higher levels of service at lower costs simply because it is our core business. Yurcor has developed the best practices, web infrastructure, and dedicated support team needed to deliver consultant payrolling efficiently. By outsourcing to Yurcor, you can either make more profit at the same price point, or lower prices to generate more business while maintaining your margins.

Reduce 1099 Compliance Risk

Yurcor Employer of Record reduces 1099 compliance risk by hiring independent contractors that you recruit as Yurcor employees. Employer of Record is fully compliant with tax and labor regulations. You continue managing consultant assignments. Yurcor takes care of all the employment issues. This enables you to place consultants through a corporate-to-corporate relationship instead of a high-risk corporate-to-independent contractor relationship.

Improve Recruiting and Retention

Yurcor Employer of Record improves your ability to recruit and retain the best talent by offering consultants access to a choice of corporate benefit packages from top-quality providers. Consultants appreciate Yurcor's online systems and problem-solving support team.

Yurcor Employer of Record is also a great solution for those top consultants who think they are above working for a staffing supplier. The Yurcor solution provides the sense of independence they need, so you can place these top-billers on assignments.

Get Started Today

You can use Yurcor for one consultant, a group of consultants, or outsource your entire back office. Yurcor's combination of hosted web software and dedicated services make it fast and easy to get started. There is never any software to buy or maintain, and all Yurcor solutions are backed by a dedicated customer service team to ensure that your business processes run smoothly.

Use Yurcor Employer of Record to increase revenue, reduce costs, eliminate 1099 compliance risk, and improve your recruiting and retention. Do what you do best, and outsource the rest with Yurcor.



Employer of Record (EOR)

Insurance

Consultants can be covered under Yurcor policies for general liability, errors and omissions, unemployment, and worker's compensation.

Health & Retirement Benefits

Consultants get access to corporate quality health and retirement benefits:

- Health Insurance by Blue Cross/Blue Shield
- Dental Insurance by Guardian
- Vision Insurance by Spectera
- Life Insurance by Guardian
- Long-term Disability Insurance by Guardian
- 401(k) Retirement Plan by Fidelity Investments
- 529 College Savings Plan by Alliance Capital

Yurcor Time & Billing

Online time and expense processing saves time, eliminates errors, and improves service. Online self-service reporting saves you from having to answer consultant questions about billing and payment. Consolidated invoicing reduces overhead and shortens your receivables cycles. Direct deposit can simplify payment.

About Yurcor

Yurcor is an application service provider whose Workforce Procurement Platform combines software and services to lower costs, raise productivity, and reduce risk when businesses, staffing suppliers, and independent consultants work together.

Yurcor provides the infrastructure for consultant procurement, billing, and payment. While sometimes mistaken for a staffing supplier, Yurcor's business model does not include any recruiting or placement. This vendor-neutral position enables Yurcor to focus entirely on delivering the best software and services for consultant procurement.

For more information, visit Yurcor online at www.Yurcor.com or call (888) 464.1951